Controlled networks | Technology Focused Cloud Driven.

EQUIPMENT, RENTED AND SUPPORTED

DEDICATED TO YOU, AT YOUR SITE OR IN COLOCATION

SERVERS	Enterprise compute, sized to the workload
STORAGE	HPE Alletra, Primera and Synergy expertise
NETWORK	Switches and firewalls
SUPPORT	Parts, firmware and replacement
REFRESH	New equipment at end of term

HARDWARE AS A SERVICE

The hardware you need, on a monthly bill.

Hardware as a Service puts enterprise servers, storage and network equipment in your site or in colocation for a monthly fee. CNS supplies it, installs it, keeps it under support and replaces it when it ages out.

WHY BUYING HARDWARE HOLDS PROJECTS BACK

01

Capital budgets stall projects

The business case is approved, the purchase order is not. Months pass on aging equipment.

02

Old gear becomes the risk

Out-of-support firmware and hard-to-find parts turn a failed component into an outage.

03

Support contracts multiply

Every vendor has its own renewal, its own portal and its own date to miss.

Get a hardware rental quote.

800-700-7500
www.controllednetworks.com

What Hardware as a Service includes

The equipment, the installation and the support behind it in one agreement with one monthly fee.

Servers and compute

Enterprise servers specified for your applications and virtualization platform.

Enterprise storage

Arrays sized for your capacity and performance, from engineers who specialize in HPE Alletra, Primera and 3PAR.

Network and security equipment

Switches and firewalls delivered configured, not in boxes.

Installation and configuration

We rack, cable, configure and hand over a working system with documentation.

Support and parts replacement

One number to call. Failed components are replaced under the agreement.

Firmware and lifecycle care

We track versions and plan updates, so equipment does not drift out of support.

BUYING, LEASING OR HARDWARE AS A SERVICE

	BUYING	FINANCE LEASE	CNS HAAS
Up-front capital	Full price	None	None
Installation	Your project	Your project	Included
Support and parts	Separate contracts	Separate contracts	Included
End of life	You dispose of it	Return or buy out	We refresh it
One party accountable	No	No	Yes, CNS

HOW WE WORK

01

Size

We review workloads and specify the equipment.

02

Deliver

We install, configure and document it at your site or in colocation.

03

Support

Parts, firmware and fault response for the whole term.

04

Refresh

At end of term we plan the replacement with you.

Request a hardware rental quote.

Tell us what you run today and what is aging. We reply with an equipment schedule and a monthly fee.

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